



# Sail Buzzards Bay

101 Main Street, Fairhaven, MA 02719  
Phone 617-212-8040 Fax 781-849-8543  
Email [SBB@SailBuzzBay.com](mailto:SBB@SailBuzzBay.com)  
Website [www.SailBuzzBay.com](http://www.SailBuzzBay.com)



## Learn to Sail Curriculum Summary Basic Keelboat Sailing (ASA 101)

**Prerequisites:** None

**Description:** Able to skipper a sloop-rigged keelboat of approximately 20 to 27 feet in length by day in light to moderate winds (up to 15 knots) and sea conditions. Knowledge of basic sailing terminology, parts and functions, helm commands, basic sail trim, points of sail, buoyage, seamanship and safety including basic navigation rules to avoid collisions and hazards. Auxiliary power operation is not required. Sailing Made Easy textbook, ASA Official Certification Log book and 1-year ASA membership included.

## Basic Coastal Cruising (ASA 103)

**Prerequisites:** Basic Keelboat Sailing (ASA 101) certification

**Recommended:** A minimum of 80 on-water sailing hours before undertaking ASA 103

**Description:** Able to skipper a sloop-rigged auxiliary powered (inboard or outboard engine) keelboat of approximately 25 to 35 feet length by day in moderate winds (up to 20 knots) and sea conditions. Knowledge of cruising sailboat terminology, basic boat systems, auxiliary engine operation, docking procedures, intermediate sail trim, navigation rules, basic coastal navigation, anchoring, weather interpretation, safety and seamanship. Coastal Cruising Made Easy textbook included.

## Coastal Navigation (ASA 105)

**Prerequisites:** None

**Description:** Able to apply the navigational theory and practices for safe navigation of a sailing vessel in coastal and inland waters. On-water coastal navigation skills elements are contained in the Basic, Intermediate and Advanced Coastal Cruising Standards in progressively increasing levels of detail. Includes Coastal Navigation Manual (Pyzel), Course Presentation CD, and practice charts.

## Intermediate Coastal Cruising (ASA 104 Bareboat Cruising)

**Prerequisites:** Basic Keelboat Sailing (ASA 101), Basic Coastal Cruising (ASA 103) certifications

**Recommended:** Coastal Navigation (ASA 105) certification and a minimum of 80 on-water sailing hours before undertaking ASA 104

**Description:** Able to skipper a sloop-rigged, auxiliary powered keelboat of approximately 30 to 45 feet in length during a multi-day cruise upon inland or coastal waters in moderate to heavy winds (up to 30 knots) and sea conditions. Knowledge of provisioning, galley operations, boat systems, auxiliary engine operation, routine maintenance procedures, advanced sail trim, coastal navigation including basic chart plotting and GPS operation, multiple-anchor mooring, docking, health & safety, emergency operations, weather interpretation, and dinghy/tender operation. Includes Bareboat Cruising Made Easy textbook.

## Advanced Coastal Cruising (ASA 106)

**Prerequisites:** Basic Keelboat Sailing (ASA 101), Basic Coastal Cruising (ASA 103), Coastal Navigation (ASA 105), and Bareboat Cruising (ASA 104) certifications

**Description:** Able to safely act as skipper and crew of a sailing vessel about 30 to 50 feet in length in coastal and inland waters, in any conditions.

## ASA Challenge

For those with sailing experience, ASA offer sailors the opportunity to Challenge the Standards. You are required to pass both a written and an on-the-water practical exam without instruction. Your instructor will ask you to perform the practical skills listed in the ASA log book for the level chosen. You must receive a grade of 100% in order to take the written part of the exam. Then, if you pass the written exam with a minimum grade of 80%, you will be approved for the appropriate certificate.



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## Learn to Sail Price List

<p><b>Introductory Lesson</b>          Prerequisite: None          Duration: 2 hours. Schedule by appointment          Capacity: 2 people (additional person \$40)</p>	\$180.00
<p><b>Basic Keelboat Sailing</b>          Prerequisite: None          Duration: Four 4-hour Sessions          Certification: Basic Keelboat Sailing and Safe Boating (ASA 101) includes one-year ASA membership</p>	\$795.00
<p><b>Basic Coastal Cruising</b>          Prerequisite: Basic Keelboat Sailing (ASA 101) certification          Duration: Two 8-hour Sessions          Certification: Basic Coastal Cruising (ASA 103)</p>	\$795.00
<p><b>Coastal Navigation</b>          Prerequisite: None          Duration: Three 4-hour Sessions          Certification: Coastal Navigation (ASA 105)</p>	\$455.00
<p><b>Intermediate Coastal Cruising</b>          Prerequisite: Basic Keelboat Sailing (ASA 101), Basic Coastal Cruising (ASA 103) and Coastal Navigation (ASA 105) certifications          Duration: 3 day, live aboard          Certification: Bareboat Cruising (ASA 104)</p>	\$1,245.00
<p><b>Advanced Coastal Cruising</b>          Prerequisites: Basic Keelboat Sailing (ASA 101), Basic Coastal Cruising (ASA 103), Coastal Navigation (ASA 105) and Bareboat Cruising (ASA 104) certifications          Duration: 5 day, live aboard          Certification: Advanced Coastal Cruising (ASA 106)</p>	\$2,395.00
<p><b>Private Lessons</b>          Private lessons customized for your needs. Hourly rates are dependent on the boat selected. There is no charge for additional students up to the capacity limit of the boat.          Duration: 2-hour minimum, by appointment only</p>	\$90.00/hour minimum
<p><b>ASA 101 Challenge</b> Test out on ASA 101 without instruction.</p>	\$290.00
<p><b>ASA 103 Challenge</b> Test out on ASA 103 without instruction.</p>	\$290.00
<p><b>ASA 104 Challenge</b> Test out on ASA 104 without instruction.</p>	\$420.00



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## Private Lessons

For those who have specific goals in mind, we offer private lessons. This can include refreshers, targeting specific skills, shakedown cruises and deliveries. Private lessons can be arranged on your boat or ours. The lesson will be designed to meet your needs.

### Private Lessons on OUR Boat

Pick a boat that will best fit your needs and budget, and one of our ASA certified instructors/USCG licensed captains will help you reach your goals  
\$90/hr. one to three students (2-hour min.) aboard a 23ft. Sonar  
\$150/hr. two to three students (3-hour min.) aboard a 26ft. Pearson or 28ft. Seamaster  
\$200/hr. two to four students (4-hour min.) aboard a 31 ft. Pearson

### Private Lessons on YOUR Boat

A part of our business is helping new and existing boat owners develop their skills. One of our instructors will come to your boat and cover any topics that you would like. We specialize in all aspects of maneuvering under sail, docking techniques, tight quarters boat handling (under sail or power), anchoring techniques, and much more.

\$90/hr. one to three students (4-hour min.) up to 25ft. boat  
\$150/hr. two to three students (4-hour min.) aboard 26-29ft. boat  
\$200/hr. two to four students (4-hour min.) 30ft. or larger boat  
\$20/hr travel time over a 30-minute drive.

**Custom ASA Courses** Are you having trouble finding a course that fits in with your busy lifestyle? Would you prefer to take an ASA course on your boat? Consider taking the course as a private lesson! Learn together with your crew. Pick weekdays, weekends, or evenings over a two or three-week period (class must be completed within three weeks to be effective).

**Contact us for scheduling. Early reservations are recommended.**

## ASA Challenge

### Challenge the Standard

For those with sailing experience, ASA offers sailors the opportunity to Challenge the Standard. You are required to pass both a written and an on-the-water practical exam without instruction. Your instructor will ask you to perform the practical skills listed in the ASA log book for the level chosen. You must receive a grade of 100% in order to take the written part of the exam. Then, if you pass the written exam with a minimum grade of 80%, you will be approved for the appropriate certificate. The cost of the Challenge includes an ASA Official Certification Log book and 1-year ASA membership.

<b>ASA 101 Challenge</b> Test out on ASA 101 without instruction.	\$290.00
<b>ASA 103 Challenge</b> Test out on ASA 103 without instruction.	\$290.00
<b>ASA 104 Challenge</b> Test out on ASA 104 without instruction.	\$420.00



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## 2018 Sail Buzzards Bay Course Schedule

### **Basic Keelboat:**

*Weekends*, May thru September, Saturday and Sunday, 9am-1pm and 2-6pm  
October, Saturday and Sunday, 10am-2pm  
*Weekdays*, Monday through Friday, 9am-1pm and 2-6pm  
(2 students min.)

### **Basic Coastal Cruising:**

*Weekends*, June to October 8, Saturday and Sunday, 9am-6pm  
*Weekdays*, June to October 8, Two Consecutive Days, 9am-6pm  
(2 students min.)

### **Coastal Navigation:**

*Weeknights*, Friday 6-10pm or Saturday 9am-1pm.  
This class runs year-round.

### **Intermediate Coastal Cruising:**

Two Consecutive Days with an overnight at anchor.  
By appointment, 2 students minimum.

### **Advanced Coastal Cruising:**

Three Consecutive Days with a night sail.  
By appointment, 2 students minimum.

### **Private Lessons and ASA Challenges:**

By appointment.

If the above scheduling does not meet your needs, please call us for different times.

## **Release must be signed before starting classes.**

In consideration of benefits to be derived from the Sail Buzzards Bay, and intending to be legally bound thereby, I, \_\_\_\_\_, hereby voluntarily waive any and all claims, demands, damages and actions for injuries to person or property of whatsoever kind or nature which may arise out of my participation in Sail Buzzards Bay and hereby release Sail Buzzards Bay, the instructors, and all other persons affiliated with Sail Buzzards Bay from all such claims, demands, damages and actions for injuries to person or property. In witness whereof, I have extended this release on the \_\_\_\_\_ day of \_\_\_\_\_, 2017.

Signature

Print name



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## Learn to Sail Application

Name			
Address			
City, State Zip			
Home Phone	( )	E-Mail	
Mobile Phone	( )	Work Phone	( )

What is your sailing experience?

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How much sea time (hours on the water) do you have?

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What are your sailing goals?

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Module / Preferred Dates	Price	Qty	Amount
<b>Subtotal</b>			
<b>Additional ASA Texts not included with class price</b>			
<b>Additional ASA Membership not included with class price</b>			
<b>Total</b>			
Method of payment	Check Enclosed <input type="checkbox"/>	Credit Card-MasterCard or Visa <input type="checkbox"/>	

Credit card payments will be processed through PayPal. You will receive an email invoice with payment instructions. Once payment is received, reservations are considered firm. Full refund with 30 days' notice before start of first class, 50% refund for 15-29 days' notice, no refund for 14 day or less notice. Thank you.



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## Give the Gift of Sailing

### Billing Information

Name			
Address			
City, State Zip			
Home Phone	( )	E-Mail	
Mobile Phone	( )	Work Phone	( )

### Gift Certificate Recipient Information

Name			
Address			
City, State Zip			
Home Phone	( )	E-Mail	
Mobile Phone	( )	Work Phone	( )

Module / Preferred Dates	Price	Qty	Amount
<b>Subtotal</b>			
<b>Additional ASA Texts not included with class price</b>			
<b>Additional ASA Membership not included with class price</b>			
<b>Total</b>			

Method of payment	Check Enclosed <input type="checkbox"/>	Credit Card-MasterCard or Visa <input type="checkbox"/>
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Credit card payments will be processed through PayPal. You will receive an email invoice with payment instructions. Gift certificates are valid for three years from issue date. Valid for use only at Sail Buzzards Bay including merchandise purchases. They are transferable, but non-refundable. Thank you.